



GlobaFone's Satellite Communications

Special Report

February 2008

Are you ready for Hurricane Season?

Have you or your people ever had to provide support during and after a hurricane but didn't have the communications you needed?

If you answer yes, then you know, first-hand the frustration of not being able to perform your critical tasks and job responsibilities. Let's face it: Hurricanes are serious business. They bring dangerous winds, torrential rain, destructive tides and the resulting flooding. The most recently memorable hurricane is of course Katrina and while enormous category 5 storms like Katrina are not the norm, hurricanes are part of life in the coastal United States. Hurricanes happen; maybe not this year, but they happen.

Every year the Colorado State University researcher team Philip J, Klotzbach and William M. Gray issue their coming season prediction. This year they are calling for an above-average season with 13 named storms, 7 hurricanes and 3 intense hurricanes. Even though there is still snow and ice on the ground, now is the time to prepare for the coming season. *Click here for their full report:* <http://typhoon.atmos.colostate.edu/forecasts/2007/dec2007/dec2007.pdf>.

The complex destructive nature of hurricanes means there are numerous ways that your normal communications will be disrupted: wind will take down cell and radio towers. Rain and flooding can wipe out landlines, switching stations and cell and radio base stations. Your entire communications system could be destroyed or rendered useless. Look at history and realize that satellite communications are the only truly reliable communications solution when all else fails. Now is the time to develop your program. Ask us how!

Want to use Iridium phones indoors?

"OK, Lou, now you've lost it! Use my Iridium phones indoors?" you say. "YES!" I say, "use your Iridium phones indoors. Better yet, use your *portable* Iridium phones indoors"

One of the reasons I love what we do is the number of opportunities for us to find really, really cool, functional solutions and then tell you about them! This device is awesome:

It is called Satmax and it brings three Iridium channels into your building. Here's how it works: Mount the antennas on the roof and run your cables to the junction box and transmitter. Configure your transmitter to 'broadcast' your foot print; horizontal, vertical, elliptical, however you want it. Enable a single floor, or enable several floors. Run the cables hundreds of feet and bring the footprint into your EOC in the basement of your building. This thing is awesome!

Satmax comes in three channel configurations so three people can talk at a time. Need more channels? Install additional Satmax units.

GlobaFone has just become a reseller of this powerful device so we can set you up with an entire system—from antennas to phones to airtime. Call us today to learn more!

"If you need satellite phones and want to make sure you make a great Decision you have to work with Lou Altman and GlobaFone. Their knowledge, patience and advocacy for you will blow you away!"

*Bob Z.
Hospital client*

"GlobaFone is instrumental in supporting us so we can support critical missions. GlobaFone is an incredible business partner and easy to work with. They advise us on our options, make solid recommendations, provide competitive pricing, excuse-free delivery and support."

Lisa L. Company name withheld by policy.

RAVE REVIEWS