



GlobalFone's Satellite Communications

Special Report

September 2008 Call us! 800-826-6152

GLOBALFONE DELIVERS TO EMERGENCY RESPONDERS

Coordinates the delivery of hundreds Iridium and Globalstar phones and service to Texas.

Sunday September 14th was hardly a normal day for anyone in Texas, for emergency responders and certainly not for [GlobalFone](#). Ike changed the plans of millions of people across the US.

We monitor events around the world that impact our clients' communications capabilities, and leading up to the weekend, coverage of massive Hurricane Ike, heading straight for the Texas coast plastered the airwaves. [The Weather Channel](#) and the [National Hurricane Center](#) websites were permanent fixtures on our web browsers (still are until November 30!).

FEMA staff and numerous Texas agencies had been ordering Iridium phones from [GlobalFone](#) in the days leading up to Ike's landfall so people were well-prepared. Unfortunately Federal money is usually released *after* a storm hits and *after* responders evaluate what resources are needed. That's when teams can bring on additional resources.

By 11:30 Sunday morning after e-mailing back and forth to my FEMA contact the call came: "Lou call in the staff — I'll have an order to you this afternoon." Within an hour [GlobalFone's](#) exceptionally dedicated staff ALL gathered to start the prep work for our award-winning [Iridium](#) kits. After several hours and several hundred activations (we run them directly from our office), we all left, ready for whatever Monday morning would bring.

With the support of our Service Providers we coordinated delivery of 250 new, fully activated Iridium satellite phones to emergency responders in Texas. Relief! People had what they needed.

In addition the request for status on 250 [Globalstar](#) phones arrived and several dozen needed re-activation. We sent the request to a key support person at [Globalstar](#) and within hours all lines were not only re-activated but on a great low-cost rate plan!

GlobalFone had come through (again!), delivering 500 lines of service and 250 phones to key emergency responders in less than 72 hours! This demonstrates why clients choose [GlobalFone](#) for their Satcom. I'm quite proud of what we do and for the commitment of the entire [GlobalFone](#) staff!

Feel free to [e-mail](#) or call us on 800-826-6152 to discuss how [GlobalFone](#) can help you.

TAKE ADVANTAGE OF GREAT GLOBALSTAR PRICING!

Planning and progress continues towards the new constellation launch

The degradation of [Globalstar's](#) satellite constellation has been truly unfortunate; the system is an excellent satellite system when fully functioning. [GlobalFone](#) is the largest [Globalstar](#) dealer in New England with dozens of clients with thousands of lines. We are looking forward to the new constellation restoring full service. There are some things you can do right now to take advantage of the situation:

1. Buy a [Globalstar GSP 1600](#) for \$349.00 with the activation fee. This price is less than half the retail price just a year ago and it is a great phone. It will work on the new constellation.
2. Activate the phone on the [Loyalty Plan](#). This costs just \$39.99/month until 2009, then \$19.99 for 2009, 2010 and through the first year of the new constellation! Includes unlimited domestic airtime (US and Canada)! This will help you budget your airtime costs for about the next three years.

Here's the tentative schedule for development and deployment:

- Spring 2009—[Globalstar](#) starts taking delivery of the new satellites.
- Fall 2009—Launches will begin from one or more launch sites
- Spring 2010—Service begins on the new constellation

Since your current [Globalstar](#) equipment is backwards compatible—that means it will work on the new constellation—why not pick up some phones at the remarkable pricing listed above. This is a strategic move that will help you into the future when full service is restored. We see it as a great move.

For further information please call us at 800-826-6152 or [e-mail](#). We are here to serve you.

"Thank you once again for your assistance with the replacement battery. Also, thank you for waiving the overnight fee as well. We really appreciate this kind gesture especially with the circumstance and such a crucial time for our agency."

Angie,
TX Agency, post
IKE

"Again I have to thank you for all your help. You have really gone over and beyond. You're awesome!!!"

Thanks,

Terry
County Government

RAVE
REVIEWS