



GlobaFone's Satellite Communications

Special Report

August 2008

Call us! 800-826-6152

GLOBALSTAR BEGINS PRODUCTION ASSEMBLY AND TESTING OF NEW SECOND-GENERATION SATELLITES

Globalstar prepares to provide next-generation of wireless services. Delivery of first new satellites is less than a year away; current phones to be compatible.

[Globalstar](#) today announced that satellite manufacturer Thales Alenia Space has begun production assembly, integration and testing of the first [Globalstar](#) second-generation flight model satellites.

[Globalstar](#), Thales Alenia Space and Arianespace company officials presented the latest updates at the Thales Alenia Space satellite manufacturing facility in Cannes, France. The new satellites, scheduled for delivery beginning in less than a year, will be used to provide [Globalstar](#)'s next-generation of advanced mobile satellite voice and data services.

In November of 2006 [Globalstar](#) signed a contract with Thales Alenia Space for the design, manufacture and delivery of 48 second-generation satellites. In September of 2007 [Globalstar](#) signed a contract with launch provider Arianespace to launch the second-generation satellites beginning in the second half of next year. [Globalstar](#) will once again use the highly reliable human-rated Soyuz launch vehicle which has been used to successfully launch 32 [Globalstar](#) first-generation satellites.

The [Globalstar](#) second-generation constellation has a 15-year contracted lifespan which secures the company's space segment through at least 2025. [Globalstar](#) expects the new constellation and ground network to provide faster data speeds required to support a variety of next-generation Internet-protocol (IP) based services. The network is being designed to ensure that existing handsets will work on the new constellation so that current customers will have service. The Company is evaluating next-generation commercial and consumer wireless services including push-to-talk, multicasting, duplex SMS, advanced messaging, and the ability to support mobile video applications.

GlobaFone is looking forward to [Globalstar](#)'s new constellation. Feel free to [e-mail](#) or call us on 800-626-6252 to discuss how [Globalstar](#) can work as your satellite solution.

Now Revealed! The Hidden Costs of the Lowest-Priced Provider.

Go to <http://www.satellitephonestraighttalk.com/hiddencosts.htm> and learn how buying from the lowest-cost provider wastes time and resources.

Everyone knows that 'you get what you pay for'. However for some reason people continue to think the wisdom doesn't really apply to *them*. I suspect because they confuse price with value.

Many people think buying [satellite phones](#) from the lowest-cost provider, is the best strategy. It is one strategy, but the *best* strategy? I don't know about that, however I do know this: Paying the lowest possible price will most likely frustrate you later on. Why do I say that? Because when you buy from the lowest-cost provider you get a [satellite phone](#) in a box; unassembled, not tested, cleaned, labeled, packed nor charged. In short, you need to spend a lot of time and resources turning that '[satellite phone](#)' in a box into a fully functioning emergency communications kit. Is that use of your time the best *value*?

Go to <http://www.satellitephonestraighttalk.com/hiddencosts.htm> and learn, in detail (dollars and cents), the hidden cost of buying from the lowest cost provider—it's over \$200 per phone!

Compare this to having your [GlobaFone satellite phone](#) arrive ready to use right out of the shipping box. We properly activate, test, charge, clean, label, remove the PIN code and package your phones so you can immediately begin learning how to use the phone and training your staff so they are ready to go!

The satellite phone business all about providing solutions that give you the results you want. It is NOT about selling phones at the lowest possible price. There is no value in that and it will cost you.

Buy a phone from the low-cost provider and you get a phone in a box. Buy a GlobaFone kit and you are ready to go, the minute you receive it. Which solution works better for you when you disaster strikes?

For further information please call us at 800-826-6152 or [e-mail](#). We are here to serve you.

"Our phone in Taji Iraq just broke. Can you get a replacement out to him quickly? Your phone is the only reliable voice communication from that location."

Steve D,
Defense client

"I also want to express, my deepest appreciation, for your outstanding service, support and communication. Your understanding throughout this very rare and complex process is invaluable."

Rick R.,
Fortune 100 consumer products client.

"I have to thank you for all your help. You have really gone over and beyond. You're awesome!!!"

Thanks, Terry

County Government

RAVE REVIEWS