



GlobaFone's Satellite Communications

Special Report

GlobaFone CEO Lou Altman

How Do you Save Lives?

Have you ever been in a situation where your day-to-day communications didn't work as a result of disaster, terrorism or just because you operate in remote locations?

If you answer yes, then you know, first-hand the frustration of not being able to perform critical tasks and job responsibilities. In addition, there could be potential risk to peoples lives. When communications break down, chaos replaces order and people end up in harm's way unnecessarily. So what do you do? You develop a communications strategy to keep people talking to one another for good management and implementation of initiatives. Your solution?

Satellite communications from GlobaFone!

Terrestrial systems are at tremendous risk of failure during times of crisis. Floods hurricanes, war, terror attacks - all can cripple landlines, radios and cell phones because they are destroyed or become over-taxed and thus unreliable. When you rely solely on these solutions your mission becomes nearly impossible because you need communications to coordinate strategy implementation, whether executing a mission or coordinating a rescue operations. Satellite communications are the only truly reliable communications solution when all else fails.

For a free discussion on how satellite phones can help you, call us today at 800-826-6152.

So what's with the rebates?

As you may know, we work with a number of different Iridium Service Providers which gives us the distinct advantage of being able to offer to you 'the best of the best' when it comes to equipment and airtime packages. Recently, two of our providers have valuable incentive programs for Globalstar subscribers who are looking to switch to Iridium: Activate an Iridium, return your Globalstar and earn a rebate:

Rebate plan 1: Activate a new Iridium line and receive \$400 per Globalstar phone you return. Two year service agreement on a North American SIM card (limited 'home area') \$750 early termination, Monthly subscription includes 10 min/airtime. There is an additional charge for international use. Return your Globalstar within 15 days for the rebate, paid at the end of the calendar quarter.

Our take: Great for domestic users, terrible for global users as the 'roaming' rate pushes \$2.00/minute. The return and rebate conditions are quite restrictive. Our providers has limited this offer to the first 500 subscribers. If you want it, take action now! This will be a very popular program and it ends June 30.

Rebate plan 2: Activate a new Iridium line and receive \$400 per Globalstar phone you return. One year service agreement on a global SIM card. \$750 early termination, Normal monthly subscription rates apply. Rebate paid whenever the Globalstar phone is received.

Our take: We like this plan for more flexibility (domestic and international), however \$750 termination is steep on a one-year plan. This offer ends February 1.

These rebates create a real incentive if you're considering moving to Iridium. We encourage you to call us for a free evaluation. Call toll-free on 800-826-6152 or dial direct on 603-433-7232.

"If you need satellite phones and want to make sure you make a great Decision you have to work with Lou Altman and GlobaFone. Their knowledge, patience and advocacy for you will blow you away!"

*Bob,
Hospital client*

"GlobaFone is instrumental in supporting us so we can support critical missions. GlobaFone is an incredible business partner and easy to work with. They advise us on our options, make solid recommendations, provide competitive pricing, excuse-free delivery and support."

Lisa, Company name withheld by policy.

RAVE REVIEWS